



EXCHANGE AGREEMENT

Section I- General Information

Company Name			
Contact			
Phone Number		Fax Number	
Customer P.O. #		RASG Sales Order #	

Section II-Material Information

RASG EXCHANGE UNIT		EXPECTED RETURN CORE	
Part Number		Part Number	
Serial Number		Serial Number	
Condition		Condition	
TSN:		TSN:	
CSN:		CSN:	

Section III-Cost Of Exchange- (Please circle one).

- A. Customer is being charged a **Flat Rate** exchange sales fee of USD \$_____ Customer's exchange core is to be in overhaul condition. Failure to return an overhauled unit with an 8130-3 from _____ in compliance with Section IV will result in RASG: Converting flat rate exchange fee to an outright sale. Rebilling for additional costs to return customer unit to condition of exchange unit. Billing both the outright and flat rate exchange charges to the Customer. Repair cost not to exceed USD \$_____
- B. Customer is being charged an **Exchange** sales fee of USD \$_____ plus the additional cost to return the core unit to like condition. RASG uses third party repair facilities to repair cores. Therefore your final billing will reflect any and all charges incurred in the recertification of the core, plus all freight charges incurred. These freight charges include shipment of exchange unit to customer, return of core back to RASG, and core shipments to and from the repair facility.
- C. The outright sales price of this unit is USD \$_____
- D. The costs of returning the core unit to RASG is the sole responsibility of the customer. The core must be returned via the same method as it was sent unless approved otherwise by RASG sales representative. Exchange cores must be returned within 20 business days of RASG shipment date. Exchange cores must be returned with complete trace in order to be received in.
- E. Within 72 hours of receiving shop quote for the repair/overhaul of core unit, the customer must approve or disapprove the quote. If no approval is granted after 72 hours, the quote will be considered approved and customer will be invoiced.

Return core by:

RASG Representative: _____ Date: _____

Section IV- Core Return Policies

Customer's cores that are not returned by the **Return Date** will be billed an additional exchange fee. The Customer will be billed the outright value of the unit after 60 days' after the **Return Date** in addition to any previously billed charges.

Units returned that are found to be **B.E.R.** (Beyond Economical Repair) will be billed at the full outright price in addition to the previously billed exchange fees and any incurred inspection charges.

Core units must be the same OEM part number as the unit exchanged. Down Part and /or Dash Numbers will not be accepted without prior written approval by RASG Sales Representative. All charges to upgrade to the core to the same level of the exchange unit will be the charged to the customer. If the core is incapable of being modified it will be returned and the customer will be invoiced the outright price in addition to any incurred inspection fees and transportation costs.

Core units that are life or cycle limited must have the same or more life remaining than the exchange unit. Returning a core with less life or cycles remaining than the exchanged unit will result in the core being returned and the customer will be invoiced the full outright price including any previously invoiced exchange fees. Management has the right to make an exception if the customer agrees to pay a prorated fee to compensate for the depreciation in unit outright value.

Customers requesting that an exchange sale be charged to an outright sale need to do so prior to the **Return Date**. After the **Return Date**, the Customer will be billed the exchange fee in addition to the outright price.

RASG, in certain instances, may approve Customer re-certification of exchange core units. However, approval of the recertifying agency is needed from RASG Quality Assurance Manager.

Original exchange units returned for credit are subject to a 25% restocking fee calculated from the original exchange price or USD \$ 100.00, whichever is greater. If the original certification is not included, the price to recertify the unit will be included in the restocking fee. Original units received back after 10 days will be considered exchange cores for the purpose of billing.

Original units that are returned in used condition will be considered a core.

Customer agrees to pay full outright price including any previously invoiced exchange fees if the exchange unit is lost, damaged or stolen.

Customer is responsible for all transportation costs, customs fees, charges, taxes and recertification costs. The customer is also responsible to ensure that the core is returned to RASG in compliance with all US import / export regulations. Any core which is confiscated by customs will be considered breach of contract and the customer will be invoiced the outright fee and any previously invoiced exchange fees. The customer is responsible to clear any seized or confiscated core units from customs.

The exchange unit outright value is EX Works RASG warehouse (INCO TERMS) all shipping risks and insurance liabilities are the responsibility of the customer

Cores are to be returned to RASG in ATA Spec 300 or OEM approved packaging. Cores returned to RASG must be returned in the packaging of the exchanged unit or a suitable alternative. Failure to return the core in suitable undamaged packaging may result in additional crating / packaging charges.

In the case of market shortage of core repair parts (over 90 calendar days' delivery from the date of the core W/O opening) RASG will have the privilege to convert the exchange to outright and the core will be returned to the customer. The customer will be responsible for inspection fees, and all incurred shipping costs as well as any previously invoiced exchange fees.

Return core will not be accepted without a material certification and **Full Traceability**. Customer will be notified upon the receipt of material without proper certification. Customer will be given two (2) business days to provide proper paperwork. If the certification is not received the exchange core will be returned and the Customer will be billed the outright value of the exchange core. **Full Traceability** is defined as: (a) Non-incident statement (part was not removed from an incident related aircraft). (b) Statement that part was not obtained from any government or military source. (c) Documentation to fully trace the part to an FAA 121, 129, or OEM. (d) Last Operator tag containing off aircraft tail number, times and cycles since new, and times and cycles since overhauled, "Reason for Removal" and packing slip. (e) Full traceability and records from the original manufacturer for "Life Limited" parts.

Please sign below and fax to your sales representative at (954) 979-8122. Return as soon as possible to expedite the transaction. The undersigned confirms the exchange for the above referenced part number and serial number (Part II) and acknowledges the conditions of the exchange sale.

Agreed and accepted by: _____ Date: _____

Please print name: _____

Please print title: _____

Full traceability required on all exchange cores.